## ©

## Q2

## AQ Group AB (publ) <br> Interim report January - June 2012

- Net sales SEK 1075 million (1 158)
- Order bookings SEK 1118 million (1 228)
- Operating profit SEK 58 million (80)
- Profit after financial items SEK 58 million (76)
- Equity ratio 57 \% (57)
- Earnings per share after tax $\operatorname{SEK} 2,54(3,30)$


## Significant events during and after the financial year

The result in the second quarter of 2012 is on par with the corresponding period last year, although net sales were approximately SEK 28 million lower. Net sales decreased due to a major project for the railway industry that had final delivery during last year. The result includes no significant nonrecurring items.

During the period, investments, worth SEK 15 million, was initiated for efficient sheet metal production in the Swedish operations.

The acquired company Vadstena Industriplast Aktiebolag that was taken over on January 1, 2012 is from April, merged into its parent AQ Holmberg AB.

The decision to change the parent company to the $A Q$ Group $A B$ has been implemented according to plan to create a clearer connection with its subsidiaries.

## Information of parent company

The parent company, $A Q$ Group $A B$, focuses primarily on leadership and development of the Group. Company sales are, as in previous years, almost exclusively of sale of management services to subsidiaries. Purchases from the subsidiaries do not exist to any appreciable extent.

## The drawing up of the interim report

The interim report has been prepared in accordance with the Swedish Annual Accounts Act as well as IFRS, applying IAS 34, Interim Financial Reporting, which contains general requirements for the design, structure and minimum information requirements in the interim report. The accounting and valuation principles applied are the same as used in the latest annual report for 2011.
The report has not been audited.

## Significant estimates and evaluations for accounting purposes.

The Board has in preparing the interim report found no record that would be especially exposed from a risk point of view and thus induce significant adjustments to future periods.

## Future prospects

The Board is currently assessing that the third quarter will show a slightly lower net sales than the second quarter with similar net margin.

The Group strives for continued profitable growth within its business areas. The growth will be achieved both organically and through acquisitions.

## $A Q$ in brief

AQ is a leading supplier to demanding industrial customers and is listed on AktieTorget.
The Group operates in two business segments Component which produce transformers, cabling, mechanical parts, stamped sheet metal and plastic injection molding and Systems which produces systems, automation and power solutions and assemble complete machines in close cooperation with customers.

The Group's Income Statement (KSEK)

|  | Q2 2012 | Q2 2011 | Acc 2012 | Acc 2011 |
| :---: | :---: | :---: | :---: | :---: |
| Net sales | 550794 | 579088 | 1075767 | 1157681 |
| Other operating income | 3014 | 1443 | 4674 | 5091 |
| Operating expenses | -514411 | -540 283 | -1 022824 | -1 082436 |
| Operating profit/loss | 39397 | 40248 | 57617 | 80336 |
| Result from financial items | -1 197 | -654 | -106 | -4 113 |
| Profit/loss after financial items | 38201 | 39594 | 57511 | 76223 |
| Tax on profit for the year | -8 281 | -8971 | -11957 | -17054 |
| Net profit/loss for the year | 29920 | 30623 | 45554 | 59169 |
| Earnings per share after full tax | 1,66 | 1,69 | 2,53 | 3,30 |
| Net margin \% | 6,9\% | 6,8\% | 5,3\% | 6,6\% |

The Parent Company's Income Statement (KSEK)

|  | Q2 2012 | Q2 2011 | Acc 2012 | Acc 2011 |
| :---: | :---: | :---: | :---: | :---: |
| Net sales | 10718 | 12625 | 20945 | 21250 |
| Operating expenses | -3 573 | -6 653 | -8 271 | -9 857 |
| Operating profit/loss | 7145 | 5972 | 12674 | 11393 |
| Result from financial items | 1376 | 4892 | 1447 | 4206 |
| Profit/loss after financial items | 8521 | 10864 | 14121 | 15599 |
| Tax on profit for the year | -2 241 | -2 514 | -3714 | -3759 |
| Net profit/loss for the year | 6280 | 8350 | 10407 | 11840 |

Balance Sheet (KSEK)

| Assets | Group |  | Parent company |  |
| :---: | :---: | :---: | :---: | :---: |
|  | Q2 2012 | Q4 2011 | Q2 2012 | Q4 2011 |
| Fixed assets | 234872 | 232258 | 192267 | 206816 |
| Inventories | 424468 | 401525 |  |  |
| Other current receivables | 501670 | 413465 | 118525 | 131004 |
| Cash and bank balances | 97577 | 58078 | 62148 | 27346 |
| Total assets | 1258586 | 1105327 | 372940 | 365165 |
| Equity and liabilities |  |  |  |  |
| Equity | 715397 | 690985 | 275846 | 288786 |
| Untaxed reserves |  |  | 12740 | 12740 |
| Interest-bearing liabilities | 90292 | 60829 | 0 | 22193 |
| Other liabilities | 452894 | 353513 | 84354 | 41447 |
| Total equity and liabilities | 1258586 | 1105327 | 372940 | 365165 |
| Equity ratio | 57\% | 63\% | 76\% | 82\% |

## Cash Flow Analysis (KSEK)

|  | Group |  | Parent company |  |
| :---: | :---: | :---: | :---: | :---: |
|  | Acc 2012 | Acc 2011 | Acc 2012 | Acc 2011 |
| Net operating profitloss | 57617 | 80336 | 12674 | 11393 |
| Result from financial items | -106 | -4 113 | 1447 | -2 237 |
| Income tax paid | -12714 | -17859 | -3714 | -3759 |
| Non-cash transactions | 8190 | 35505 | 21 | 15 |
| Changes in working capital | -4 244 | -13885 | 55386 | 33420 |
| Cash-flow from operating activities | 48743 | 79984 | 65814 | 38832 |
| Cash flow from investing | -15 240 | -15455 | 14527 | 2344 |
| Cash flow from financing activities | 6116 | -35672 | -45539 | -20 877 |
| Increase/reduction of liquid funds | 39619 | 28857 | 34802 | 20300 |
| Liquid funds at beginning of year | 58078 | 25400 | 27346 | 7458 |
| Exchange rate difference in liquid funds | -120 | -377 | 0 | 0 |
| Liquid funds at end of period | 97577 | 53880 | 62148 | 27758 |

Equity (KSEK)

| Group | Sharecapital | Other paid-in capital | Translation reserve | Profit/Loss brought forward | Sub- <br> total |  | Minority shareholding | Total <br> Equity |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Opening balance 2011-01-01 | 35918 | 30691 | -792 | 557567 | 623384 |  | 1317 | 624701 |
| New share issue |  |  |  |  |  |  |  |  |
| Paid dividends |  |  |  | -19755 | -19755 |  |  | -19755 |
| Transl.diff. in foreign comp. |  |  | -2 731 |  | -2 731 |  | 89 | -2 642 |
| Net profit |  |  |  | 59294 | 59294 |  | -125 | 59169 |
| Equity 2011-06-30 | 35918 | 30691 | -3 523 | 597106 | 660192 |  | 1282 | 661473 |
| Transl.diff. in foreign comp. |  |  | 5859 |  | 5859 |  | -88 | 5771 |
| Net profit |  |  |  | 36051 | 36051 |  | -1 108 | 34943 |
| Equity 2011-12-31 | 35918 | 30691 | 2336 | 621956 | 690902 |  | 84 | 690985 |
| Translation differences |  |  |  |  |  |  |  |  |
| Paid dividends |  |  |  | -23 347 | -23 347 |  |  | -23 347 |
| Transl.diff. in foreign comp. |  |  | 2233 |  | 2233 |  | -28 | 2205 |
| Net profit |  |  |  | 45489 | 45489 |  | 65 | 45554 |
| Equity 30 juni 2012 | 35918 | 30691 | 4569 | 644098 | 715277 |  | 121 | 715397 |
|  | Res | tricted equ |  |  | n - restric | ted equity |  |  |
| Parent company | Sharecapital | Statutory reserve | Sub- <br> total | Share pr. reserve | Fair value reserve | Oth. Nonrestr. Eq. | Sub- <br> total | Total Equity |
| Opening balance 2011-01-01 | 35918 | 1156 | 37075 | 30691 |  | 208757 | 239448 | 276523 |
| New share issue |  |  |  |  |  |  |  |  |
| Paid dividends |  |  |  |  |  | -19 755 | -19755 | -19 755 |
| Net profit |  |  |  |  |  | 11839 | 11839 | 11839 |
| Equity 2011-06-30 | 35918 | 1156 | 37075 | 30691 |  | 200841 | 231533 | 268607 |
| Changes in reserves |  |  |  |  |  |  |  |  |
| Tax-effect thereof |  |  |  |  |  |  |  |  |
| Paid/Rec. group contribution |  |  |  |  |  |  |  |  |
| Tax-effect thereof |  |  |  |  |  |  |  |  |
| Transl.diff. in foreign comp. |  |  |  |  |  |  |  |  |
| Tax-effect thereof |  |  |  |  |  |  |  |  |
| Net profit |  |  |  |  |  | 20179 | 20179 | 20179 |
| Equity 2011-12-31 | 35918 | 1156 | 37075 | 30691 |  | 221020 | 251712 | 288786 |
| Paid dividends |  |  |  |  |  | -23 347 | -23 347 | -23 347 |
| Net profit |  |  |  |  |  | 10407 | 10407 | 10407 |
| Equity 30 juni 2012 | 35918 | 1156 | 37075 | 30691 |  | 208080 | 238772 | 275846 |
| All shares /17959 058 pcs/ are A-shares with equal voting rights. |  |  |  |  |  |  |  |  |

## Personnel

| Employees | Bulgaria | China | Estonia | India | Italy | Poland | Sweden | Total |
| :--- | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| $2012-06-30$ | 801 | 493 | 173 | 12 | 5 | 381 | 813 | 2678 |

## Future Reporting Dates

Interim Report Q3
Year-end 2012
Annual Report 2012

January-September 2012

October 18, 2012
February 21, 2013
April, 2013

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